# Crossing The Quality Chasm: Cardiovascular Care



### **Philip Madvig, MD** Associate Executive Director

Partnership for Quality Care Chronic Disease Summit March 19, 2008



# The Impact of Cardiovascular Disease

- In 2008 Americans will suffer:
  - 1.2 million heart attacks
  - 800,000 strokes
  - 1.5 million new cases of diabetes
  - 6 million hospitalizations for CVD,1.3 million angioplasties and 500,000 bypass surgeries
- An American dies from CVD every 35 seconds.
- Heart disease and stroke are leading causes of disability among working adults.
- The cost of heart disease and stroke in the United States is estimated at \$450 billion in 2008. It includes direct medical costs and lost productivity from death and disability.
- Improved care decreased CVD mortality 25% from 1994 to 2004.

KAISER PERMANENTE.

# **Translating Evidence Into Benefit**

# Evidence — Benefits

Abundant Body of Evidence

- A 13 point reduction in blood pressure can lower deaths due to CVD by 25%.
- 4 generic meds can reduce CV event risk by 50%.
- 7 interventions during the ED/Hospital can reduce mortality.
- Managing transition of HF patients from hospital to home can reduce readmissions and prevent catastrophic declines.

## **Translating Evidence Into Benefit: The Quality Chasm**



## **Quality Chasm**

## In US only 55% of indicated care is provided

- Diabetes patients received 45% of indicated care.
- Hyperlipidemia patients received 49% of indicated care.
- CAD patients received 68% of indicated care.
- HTN patients received 65% of indicated care.

Source: Rand

# How Kaiser Permanente is crossing the chasm



## **Turning Evidence Into Quality improvement**

Distributed By Column Depen-



a man arranged to and

### The Miracle In The Middle

Kaiser Permanente.

# **Turning Evidence Into Quality improvement**



- **Success Factors:**
- Integrated delivery system; organized medical group
- Process redesign
- Advanced information technology
- Financial Alignment (Pre-payment)
- Patient Engagement

# **Our Systematic Approach**



...and accountability across the Continuum of Cardiovascular Disease and from "cradle to grave".

KAISER PERMANENTE.

## **Crossing the Chasm – Primary Prevention**



**Delivering the Benefits:** 

- Modify Lifestyle
- Increase HTN control
- Smoking Cessation
- Decrease LDL Cholesterol levels

Kaiser Permanente.

## **Primary Prevention Increase Hypertension Control**

Where we were:

36%

## What we did:

- Clinical Champions
  - Mimic Pharmaceutical "detailing"
- "Revealing Reports"
  - Multi-level control rate reports
  - "Data that Drives"
    - Tools to pinpoint gaps in blood pressure testing, treatment or documentation
- Process Redesign
  - "Check, Treat, Repeat"
  - Treatment intensification to target
  - Medical Assistant BP Checks



# **Example Provider Level Report**



Kaiser Permanente.

## **Primary Prevention Increase Hypertension Control**

## Making the process clearer and easier...

Action	Description	Outcome			
	Was BP taken and recorded?	Documentation			
Check	Was BP high?	(Determines denominator for measure 3)			
Treat	Was treatment intensified ? Upward titration of dose and medication type				
Repeat	Was there another BP taken within 4 weeks?	Follow up care			
	Was the f/u BP lower than the initial BP?	Better Control of BP			
	Was the f/u BP in control?	Controlling BP			



## **A Primary Prevention Increase Hypertension Control**

## ...led to significant gain.



## **Crossing the Chasm – Secondary Prevention**



## **Delivering the Benefits:**

- Heart protective meds: Aspirin, Statin, ACE-I, and Beta-blocker
- Lifestyle changes: Tobacco Cessation, Physical Activity, Healthy Eating and Weight Management
- Risk factor control: Blood Pressure, Cholesterol and Blood Sugar

## Prevent Heart Attacks & Strokes Everyday



### TAKE WHAT YOU NEED TO HELP PREVENT A STROKE AND HEART ATTACK

#### If you have:

- Diabetes
- Heart Disease
- Peripheral Arterial Disease
- Chronic Kidney Disease
- Stroke
- Abdominal Aortic Aneurysm

Taking four medications:

- ACE Inhibitor
- Beta Blocker
- Statin
- Aspirin

and making healthy lifestyle choices can reduce your chances of having a stroke and heart attack.

#### ASK YOUR HEALTH CARE TEAM IF THESE MEDICATIONS ARE RIGHT FOR YOU



Kaiser Permanente.

## **Secondary Prevention PHASE and Diabetes**

### What we did:

- Leadership
  - Local champions and infrastructure
- Revealing Reports / Data that Drives
- Information Systems
  - Preventive Health Prompt
  - Best Practice Alerts in KPHealthConnect for 16 specific subgroups

### Process Redesign

- Implemented Panel Management in Primary Care
- Utilized Pharmacists to outreach and initiate PHASE meds in eligible members
- Financial Incentives
  - Operational budget allocations
- Engaged patients
  - Video testimonials on MD Home pages
  - Implemented Insulin Start Classes
  - Member self-titration instructions

## **Secondary Prevention** Diabetes – A1c Control



# What's the Problem?

I'm doing everything as I was trained to do -- I can't work faster!





## The Traditional Model Of Care

- One patient at a time
- Only know about patients who appear in your office
- No use of IT
- Limited use of "extenders"



## New Model Elements

- Accountability for panel/population
- Use of EMR, registries, internet
- Team care (including pt)
- Moving care out of Dr. office

# **Comprehensive Diabetes Care**



## **Secondary Prevention Panel Management Work Flow**

### Start

#### Program Assistant:

Prints 10 structured worksheets containing CV risk factor information including:

- Labs
- Medications
- Blood pressure
- Immunizations
- Allergies
- PCP visit info

 Care Management or classes

### <u>MD:</u>

reviews worksheets, identifies appropriate interventions, and checks off instructions for Program Assistant to communicate to the patient, including:

- Lab studies
- Medication
   adjustment
- Referrals
- F/U appointments
   Requires approx. 15 min per 10

worksheets

#### Program Assistant:

- Contacts patient in doctor's name and communicates interventions and/or referrals, collects other information (i.e. Aspirin use) as indicated by the physician on the worksheet
- Faxes or calls Rx to
   Pharmacy
- Sends Lab requisition Books classes/ TAVs/appointments
- Enters data
- Confirms patient allergies and current medications
- Requires 10-20 min/pt

#### Program Assistant:

enters information regarding follow-up interval into a tracking system. And places worksheet in outpatient chart.

### Kaiser Permanente.

## **Secondary Prevention** Panel Management Tool Database

# Example: Query #2 (DM patients with LDL missing or > 100 and A1c missing or > 7, and BP not in control)

≻ ▼ ⇒ ▼ 🙆 🖄 🖄 🛞	3 B- (	🞒 📕 🔻 🗐 🕈	¢⊳		1 - E - E - E - E - E - E - E - E - E -
<b>PMT</b> Population N	/lanage	ment Too	PHASE	•	Help Logout
Query Patient	Worklist	Reports	Setup	Logo	jed in: Greland, Joan
Location Filters	Columns	Sort	Summa	ary Results !!	Refresh Dates
Favorite Filters	Q A	Show All	Group Demo	graphics	
Private: !Outreach DM either A1c a	and <u>replace</u>	append	Field CRCF	AC	
Private: !Outreach other LDL with dates	replace a	append	Operation equal	5	
Private: *Query #1 as of 11.27.06 ACE or CVA, LDL or BP o	- <u>replace</u>	append	Value		
Private: *Query #2 as of 2.26.07- DM,LDL out,A1c >7,BP out	replace a	append	Add		
Private: *Query #2 as of 2.26.07- DM,LDL out,A1c >9,BP out	replace a	append			<b>A</b>
Private: *Query #3 as of 2.26.07- DM, A1c >9, BP out Drivate: *Query #4 as of 2.26.07	replace a	append	AGE <= 80 AN	AND AGE >= 18 AND D	
DM or CAD, BP or LDL out Private: *Query #5 as of 2.26.07-	replace a	append	STATE = ca AN	EVIEWS = blank AND ID MFITNAME = blank	AND
DM or CAD, BP out Private: *Ouery #5 as of 2.26.07-	replace	append	BPINCONTROL	<> y AND	
DM, A1c > 7 Private: *Ouery #6 as of 2.26.07-	replace a	append	HBA1C1 >= 7	OR HBA1C1 = 0.0	
DM or CAD, LDL out Private: *Ouery #? HOLD for ins	replace	append	LDL1 >= 100	OR LDL1 = 0.0	
start grps Private: bet 7-9, test due	replace a	append append			
Private: bet 7-9, test not due	replace a	append			
Private: bet 7-9, test not due, 1 or Private: bet 7-9, test not due, 2	ral <u>replace</u>	append			-
Delete Copy Rename		[	And Or	Split Clear	Clear All Save



# **Diabetes Care – Member Engagement**

Your health record

Get health advice Appointments/Rx refills

#### My Home Page

- Home
- Find a Health Class at Your Facility
- Learn More About Endocrinology
- Learn More about the KP.org Website
- Managing Your
   Weight

PHASE: Prevent Heart Attacks and Strokes Everyday The Permanente Medical Group Richard Dlott, MD

#### Facility

Martinez Medical Offices Endocrinology Care in Martinez

#### Address

200 Muir Road Ensenada Building 3rd Floor - Station G Martinez CA 94553 <u>Map & Directions</u>

#### Telephone

Office: (925) 295-6400 Fax: (925) 372-1872 Advice (24 hours)/Messages: (925) 372-1999

E-mail your doctor



Healthy Living
 Resources
 Podcasts
 Videos
 Online Programs

Departme	nt Hours						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
Closed	8:30 am	8:30 am	8:30 am	8:30 am	8:30 am	Closed	
	5:00 pm	5:00 pm	5:00 pm	5:00 pm	5:00 pm		
						s Ka	<b>ISER PERIV</b>

## **Secondary Prevention** Diabetes

## **Revealing report on adherence...**



## **Secondary Prevention** Diabetes – Inreach Decision Support

SnapShot	Visit Navigator (	8/9/2	007 visit <del>w</del> ith CEME	))						
Chart Review	Ҟ Images 🚝 Questionnaires 🔚 Admin 🔛 Benefits 🙌 References 🎫 SmartSets 🛄 Summary 🚧 Open Orders 鑸 Print AVS									
Results Review	Allergies Penicillin	n V, Dij	henhydramine Hydroc	hloride Re	/iewed on 8/9/2001	7				
Flowsheets	Vitals BP: 129/8	89 P	90 T: TSrc: Re	sp: W:	H: EDD: 06/12/2001	7 Tobacco: Vee				
Problem List		FF.	BINI, BSA, OBIOTI		EDD: 00/13/200	r Tobacco. Tes				
History	Charting	_	BestPractice Alerts	1						
Letters	Chief Complaint o Action(s)									
Demographics	BestPractice	3	Metformin	(1000 mg	bid) & Glipizi	de (10 ma bio	d) Start NPH I	nsulin		
Scan	Visit Notes	0	Last HGA	1C= 9.0 o	n 8/5/2007	se (ie nig si	,,			
CIPS	Relevant Results	0	Last CR=	0.90 on 8/	1/2007					
eConsult	Exam	0	🔽 Open Sn	hartSet: N	PH Insulin Star	t				
Order Entry	Progress Notes	0	Jump to Diabo	etes Dash	<u>board</u>					
Imm/Injections	H&P Notes	0	here						Accept	
Allergies	Chronic Disease	0	Restore	🗙 Close	F9			Previous	) Next	
Medications	Diagnoses	0								
Doc Flowsheets	Orders Pt Instructions	0	Visit Notes							
Forms	E&M Worksheet	0	>> A X CEMD MD .lastbp	Thu A	ug 9, 2007 2:	22 PM				
Visit Navigator	LOS Follow-up Close Encounter	0 0 0	Snapshot of APC Labs							
			Date/Time	CHOL	HDL	TG	LDL CALC	LDL	FBS	
			08/05/07 1758			250				
			08/01/07 1757			255				

Kaiser Permanente.

## **Secondary Prevention** Diabetes – Inreach Decision Support

Results Review	SmartSet - DM EASY ORDER SET	
Flowsheets	ଡି 💏 🤝 🕂 R₂ 🚚 📾 🖍 🖌 🗙	
Problem List	Association Primary Dx Edit Item Favorite Pharmacy Questionnaire Health Maint Accept/Pend Accept/Sign Cancel	
History	For NEW START NPH Insulin Titration- Print Patient Instructions	Authorizing Provide
Letters	HS NPH INSULIN (Add if A1C > 7 on two drugs) If >30U/day, consider using BID (multiple)	
Demographics	✓ insulin, NPH 100 U/mL (NOVOLININ), NEW START, 10 U SCIQHS #30, RF 3	
EMPI Demographics		Cosign for Procedu
MPI History	SELF TITRATION INSTRUCTIONS - USE WITH NEW MEDICINE STARTS	
Scan	MEDICATION INSTRUCTIONS (multiple)	
CIPS	PINPH START	
Launch IE ECONS	PI Diabetes Type 2 Lifestyle Patient Handout     OBDEBS - Bight Click for Order Detail	
Order Entry	E LABS IN 3 MONTHS (multiple)	0
Imm/Injections	NON-FASTING LABS NOW (multiple)	SmartSet Notes
Allergies		SmartSet.
Medications		
Anesthesia		
Forms		
Doc Flowsheets		
Visit Navigator		
SmartSet Selector		-Legend
SmartSet - DM		<ul> <li>Standing order</li> </ul>

KAISER PERMANENTE.

# Results

Multiple Risk Factor Management - A1c control (<8.0) has improved along with Lipids and Blood Pressure 2004-2007



<sup>(1)</sup> HbA1c Control represented on this graph is A1C < 8.0. A1C < 7.0 and A1C > 9.0 are also measured

(2) Lipid Control measure represents the percentage of PHASE patients with most recent test of LDL < 100 mg/dl in last 12 months.

(3) Blood Pressure Control is defined as BP <= 129/79 for patients with Diabetes and CKD and BP <= 139/89 for all other PHASE patients.

## **Secondary Prevention Impact of 2007 Improvements:**

- Additional 9,600 patients at LDL target
  - 300 heart attacks/strokes prevented
- Additional 4,700 People with Diabetes at A1c
   <9</li>
  - 188 adverse outcomes prevented
- Additional 13,447 People with Diabetes have BP < 129/79</p>
  - 1200 CV events prevented

## **Crossing the Chasm – Chronic Care**



## **Delivering the Benefits:**

- Stratification by patient status
- Integration across conditions
- Panel management to offload algorithm-driven care
- Member engagement: Self-management skills

Kaiser Permanente.

### **Chronic Conditions Management Program for Heart Failure in NCAL**



Level 3 – Intensive or Case Management – Heart Failure patients who are at high risk due to complicated and/or unstable condition, poor functional status and/or psychosocial problems. High intensity management of the patient's care is required.

#### Level 2 – Assisted Care or Care Management – Heart Failure patients with moderate symptoms, sub-optimal medication management, poor self-care skills. Also include patients who are unable to achieve or maintain self-care skills despite appropriate education and support from the APC team.

Level 1 – Self Care Support – Heart Failure patients supported by routine APC team care. Members have mild symptoms & appropriate medication management. Members who may benefit from basic self-care education. Prevention - The foundation of basic care for all levels.

## **Chronic Care Trends in HF Mortality**

### **CHF Outcome Data**



KAISER PERMANENTE.

Utilization Due to Heart Failure is Decreasing for Registry Members



KAISER PERMANENTE.

### No. of Hospital Days due to HF per 1K HF Registry Members By Medical Center, Q4 2006\*



\*Denominator: Number of adult members in the HF Registry who are continuously enrolled in the health plan. Numerator: Among HF Registry members in the denominator, number of hospital days from discharges with principal diagnoses of heart failure.

Best Performers: NVA and SSC Hospitals Have Strong Decline in Patient Days Over 3 Years



KAISER PERMANENTE

# CHF High Risk Case Management Program

### Transitional Care

## Home Telemonitoring



Define goals for vital signs

(weight, blood pressure,

### While pt in hospital:

#### (in person)

Describes goal-oriented, time-limited nature of CHF High Risk Program

### When pt in home: (via phone)

Case-managed for 2 weeks via phone until member fully participatory in Home Telemonitoring Program or other appropriate intervention



## LVN

Determine necessary

interventions

### When pt in home: (in person)

- 1. Reassesses patient for readiness to participate in Home Telemonitoring Program
- 2. Installs telemonitoring device
- 3. Provides training
- 4. Tests telemonitoring device by sending baseline vitals to Tele RN

## **Telemonitoring Nurse**

#### When pt in home: (via phone)

- Monitors daily results of vital signs and case-manages patient via phone
- 2. Communicates results to PCP as needed



# Does Kaiser Permanente prevent Heart Attacks and Strokes Everyday?

KAISER PERMANENTE.

# **Heart disease mortality declining**

Trends in Heart Disease Mortality in the population of Kaiser Permanente (N. California) and the rest of California, age-sex agjusted\*, 1995-2004







# **Summary**



- integrated system,
- advanced IT systems,
- Process redesign
- financial alignment and
- patient engagement,

we've made it easier to "do the right thing" across the spectrum of cardiovascular disease, so that cardiovascular disease is no longer the number one cause of death for KP members





## KAISER PERMANENTE